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The Winfield Nurseries' Trees of Quality

1910



Mersereau Blackberry from Breeding Patch

WHAT OTHERS SAY ABOUT THEM

 O succeed, where others said we would fail, gives us not a little pride in saying, our customers have appreciated "Trees of Quality" and gladly paid us the price that would enable us to furnish them. Their own letters tell the story better than we can.

Twelve years ago when we started the improvement methods in Horticulture in a small way with a 10x12 ft. board packing shed, some old tree growers said: No use, people will buy the cheapest. We now announce they were wrong. The people want the best.

Why buy thoroughbred stock to butcher in three years, but buy trees to grow for thirty years which are grown by tree growers with a view to cheapness alone and who know nothing about the pedigree or fruitfulness of their stock?

First: We choose soil and climate conditions that will give our stock vitality, thereby good root systems, hardness and a tree of longevity. This accounts for our branch plants. All stock can not be grown on one soil any better than all live stock could be grown on one food.

Second: We market only the best. Culls are weaklings, we prefer to burn and maintain our reputation for quality.

Third: We use the best brick storage and packing buildings for care in preserving all vitality in our stock regardless of expense. Our packing in paper lined boxes with non-heating packing material insures perfect condition of stock on arrival regardless of distance. In fact we so guarantee it to our customers.

Fourth: The pedigree of the scions and buds used by us in propagation are as well known to us as is the blood of any individual animal to any fancy live stock breeder.

Fifth: The spraying of stock in growing stages and fumigation before shipment gives us no fear whatever in shipping to any state or undergoing the most rigid inspection.

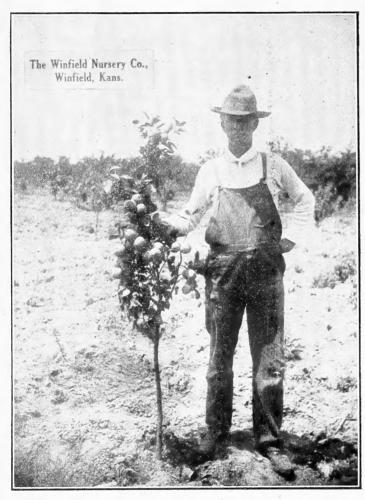
Sixth: No dealers or unreliable concerns are allowed to use either our name or our stock. You can procure it only direct from us or our regular salesmen. Honesty and a firm determination to stand at the head in producing "Trees of Quality" is the reason for the marvelous growth of our business.

Seventh: Let us give you a practical demonstration by a shipment of "Trees of Quality" but don't waste time by asking our stock at the same prices of inferior stock. Our prices are for "Trees of Quality," regulated by cost of production. If you want the best we want your trade.

Yours truly,

Winfied Nursery Trees Bred to Bear

Other Leading Horticulturists Agree With Us



Winfield Nursery One Year Budded Apple, one year after transplanting. Yellow Transparent. Orchard of A. B. Hemphill, Cement, Oklahoma.

NORTH CAROLINA DEPARTMENT OF AGRICULTURE.

"I agree with you, there is a good deal in the individuality of plants and that certain individuals of a variety will often produce finer fruit than other individual specimens of the same variety growing right along side of them. I think you are doing good work in this line, and if I can be of any assistance to you I will be glad to help you in any way possible."

W. N. HUTT, State Horticulturist.

YAKIMA VALLEY, WASHINGTON.

"Yes, it is true, that certain trees produce finer fruit than others. Whether from soil conditions or the breeding of the trees, or some other cause, I do not know. I agree with you that it would certainly be safer to use scions from the best individual trees."

H. M. GILBERT.

COMMERCIAL GROWER

BRITISH COLUMBIA.

"What you say is quite true about some trees being much better than others of the same kind."

F. E. E. DEHART.

CHAIRMAN EXHIBIT COMMITTEE.

"Yes we took a large number of premiums at the National Apple show, and I believe that we produce some of the finest apples grown anywhere. I am familiar with the conditions that you speak of, and have often observed the difference in the same varieties under same conditions. There is undoubtedly just as much room to improve fruit by careful selection as there is to improve stock of any kind by breeding from the best."

O. A. HOAG.



The Winfield Nursery Apple Tree, Cooper's Early White. Two years after planting. Orchard of I. J. Wagoner, Cement, Okla.

Prize Winner of Washington State

"I have read your descriptive catalogue and think your plan of using nothing but the best is the correct thing. I won six awards on eight entries at the Apple Show."

C. ATKINSON.

State of Washington

"We know where our best, finest bearing trees are, and can assure you that you get just what we say they are. We won the Silver Cup on Most First Prizes and also Silver Cup on Greatest Total Score on all Prizes at the great Apple Show, so we know our own fruit."

WRIGHT BROS,

Large Commercial Grower

"One who is in the orchard all the season is sure to notice that some trees bear better apples than others and I will gladly help you cut."

J. O. TAGGARD.

Growers and Packers of High Grade Fruit

"I certainly believe in breeding up trees by selection."

W. P. CASH.

Commercial Fruit Grower

"As you said in your letter there are individual trees of the same variety that are far better than the others. Our prize apples were picked from them."

TEDFORD BROS.

Caddo County, Oklahoma, Jan. 23, 1909.

The Winfield Nursery Co.

Gentlemen: -- The trees I ordered from you arrived O. K. Am more than pleased with them, as they are even better than represented and were in good condition when received. I think your way of packing them for shipment is fine. Assuring you of any future orders I may want and wishing you success, I am,

Respectfully,

H. K. Dougherty

#

Ellis County, Oklahoma, Jan. 28, 1909.

The Winfield Nursery Co.

Winfield, Kansas.

Kind Sir: -- I have received my bill of trees all 0. K. and like the appearance of them fine. Have not put them out in my orchard yet and will not until spring. I would like to have a copy of your catalogue. I like your way of packing better than any I ever saw. I remain,

Yours truly,

John H. Vignal.

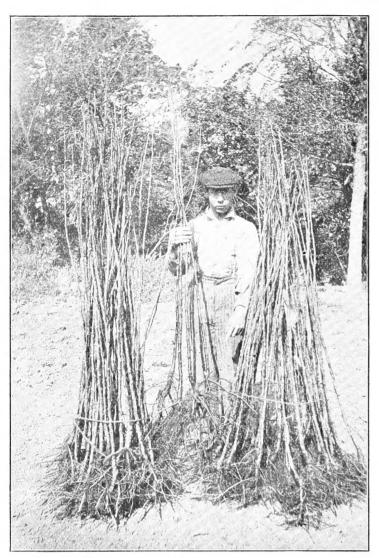
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Caddo County, Jan. 20, 1909.

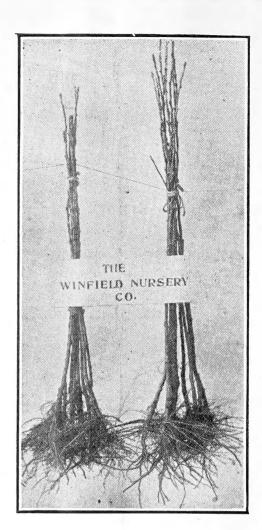
The Winfield Nursery Co.

Winfield, Kansas.

Dear Sir: -- In reply to letter I will say that I am well pleased with the fruit trees. They are the best I ever bought. The other trees I bought do not compare with yours in any respect; they look like bum junk when compared with yours. In fact your fruit trees are fine as silk. I am well pleased with the order and remain, Yours truly, O. E. Smith.



1 year Budded Mammoth Black Twig Apple, grown by The Winfleld Nursery Co. in Wellington Branch Plant.



One year Grafted Apple from block of 100,000 dug and sold spring of 1909 to commercial planters. This size tree gaining much favor with large planters. Recommended by Western Fruit Grower after a trip last year through Western Fruit belt.

Kansas State Horticulture Department Recommends Us.

White City, Kansas, January 30th, 1909.

The Winfield Nursery Co., Winfield, Kansas.

Gentlemen:

The Horticultural Department at Manhattan has recently recommended you very highly for fruit trees and I wish to know what in your estimation is the two or three best varieties of Peach trees and Apples.

Please send me your price list and catalog and make me a price on 100 one year 5 to 7 ft.--very choicest in every way--Peach trees.

Very Truly,

JOHO P. TAGGART

Hydro State Bank

FRANK R MILLER, PRESIDENT GEO, B. POPE, VICE PRESIDENT ROY M. FELTON, CASHIER

Hydro, Oklahoma

The Winfield Nursery Co.,

Winfield, Kans.

Gentlemen, -

Your company delivered \$6000.00 worth of Nursery stock here about Nov. 20th, 1908. The stock arrived in excellent shape. Every order, of any size, was packed separate in a box, and when unpacked was in just as good condition as if it had just been dug up out of the soil.

I have talked personally to at least three-fourth of the people that purchased this stock, and every one that I talked to said it was the best stock, and packed in the best shape, of any nursery stock they had seen in Oklahoma.

Very respectfully yours,

Fog M. Felton Cashier.

Extract from letter from Mr. Felton under date of June 5, '09:

"They all report trees as doing fine, about 95% growing nicely."

Note-This after a four weeks' drouth and unfavorable spring for transplanting trees.

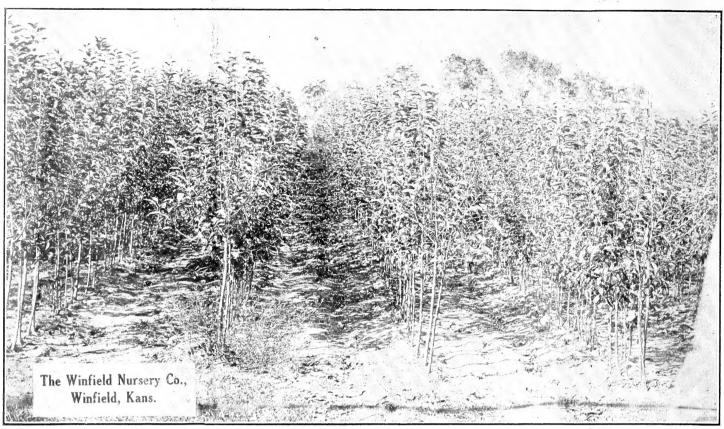
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Caddo County, Okla., Feb. 1. 1909.

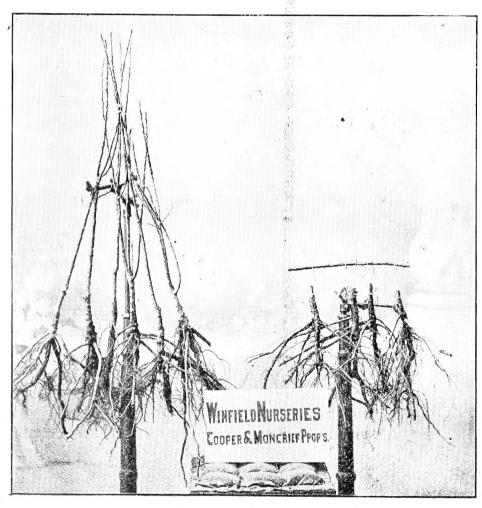
Dear Sir:

We got your letter and you ask us if we got a catalogue. No and we would like to have one and we are very glad that we got the trees.

H. G. SIEMENS.



Block of Two Year Apple in the Winfield Nursery Home Plant. 95 per cent First Class.



No. 1

No. 2

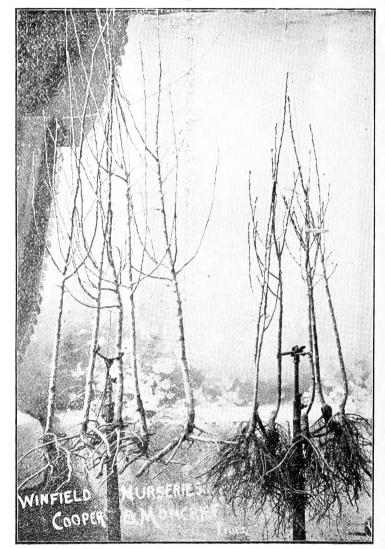
Propagation of budded apples in The Winfield Nursery.

Apple Seedlings, showing 1 year's growth before bud is started.

No. 1, dotted line, showing where buds are set in seedlings.

No. 2, showing seedling top cut off ready to allow buds to start.

Note the fine root foundation formed before the top is started in Budded Apple (whole root); also the double system of roots, supper or brace roots and lower or foundation roots.



One Year Budded Apple in Mo. Pipin compared with 2 yr. grafted Mo. Pipin. Note improved root system in budded trees.

Western Commercial Planters who plant The Winfield Nursery apple in car load lots appreciate our trees.

Littlefield Cattle Co.

YELLOW



RANCH

J. P. WHITE, Manager

ROSWELL, NEW MEXICO.

January Ib 1901. 190

Mr, Wesley, Galloawy,

Artesia, N, M.

Dear Sir-:

We would #be glad to have you call om us when you are in town as we will be in the market for a few cherries trees and we want to buy them from the Winfield Nursery Co as we have delt with them and have found them to be a reliable firm.

Will say that the two year old trees that we have received from them was as fine a trees as we ever saw on the market and was received in fine shape and made a fine growth now if we #### get those cherries we want them shiped with our order of 3400 apples that we bought to be delive red this spring.

Hoping to see you in town soon

YOURS TRULY.

#

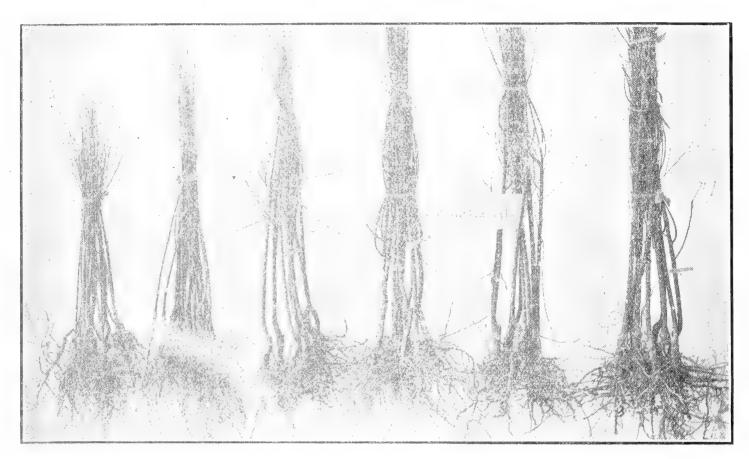
Caddo County, Oklahoma.

The Winfield Nursery Co.

Dear Sir: -- In regard to the nursery stock sent mo, I wish to say that the trees were fine and in good shape, in fact were the best I even saw Everyone seemed to be satisfied with their goods. I went out with Mr. Winn several days and helped him to sell. I shall endeavor to sell to make a success of it. Of course the growers will have to sell to successful.

Yours respectfully,

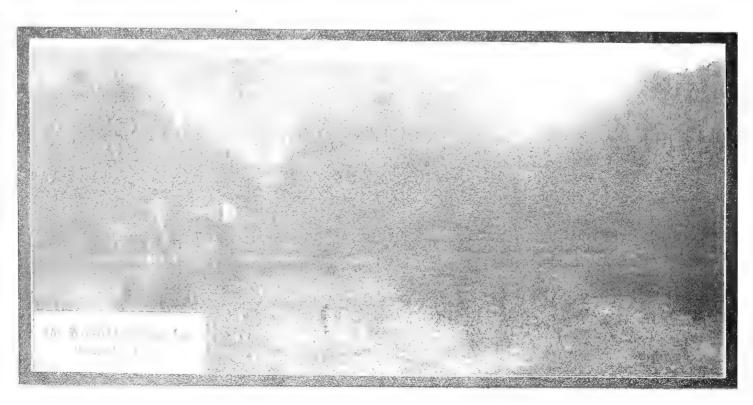
The Winfield Nursery Peach Trees As Graded for Shipment



\$2,000 Order at Green River, Utah

My stock was simply grand. Only lost seven peach trees out of 7,000, and five apple out of 2,000 trees. Your stock was far ahead of anything shipped into this valley.

J. H. BRISCOE.



The Winfield Nursery foreman cutting buds from Elberta Peach of special quality, at Palisade, Colorado. -:- -:-

Cliston Colo min, The Thurkeig Time C. That The Theory of the in the service precincing with of and Direch place as This is not only Taria That rises it Smerel

Caddo County: Oklas da,

The Winfield Nurseries,

Winfield, Kansas.

Dear Sir: -- I can say I think your nursery stock is good. 1 some as fine trees as I ever saw. Trees was always in good shape ten I received them.;

Amos Rotar

Kay County, Oklahoma, Jan. 25 1939.

The Winfield Nursery Co.

Winfield, Kansas.

Sirs.- I received my bill of trees in fine shape, was well reased. This is my second bill I have bought; both bills opened up fitter by were well packed and all in good condition.

Yours

C. W. John.

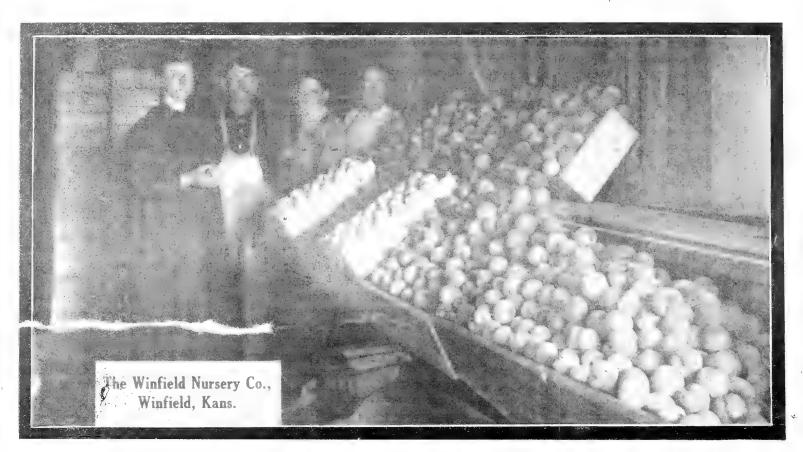
Colorado--California Customer

April 22, 1909.

The Peach Trees I set out are doing fine. I set 609 on one patch and every one lived and some have made a growth of 6 inches.

JAS NELSON, Redlands, California.

NOTE—Above customer has purchased \$200 to \$600 per year of our stockf or a number of years in Colorado and now does business with us from California.



Champion Peaches before grading, from marked trees which The Winfield Nursery Co. cut buds from in Palisade, Colo., Peach District.

Caddo County, Okla,

Jan. 31, 1909

The Winfield Nursery Co.

Mr. J. Moncrief,

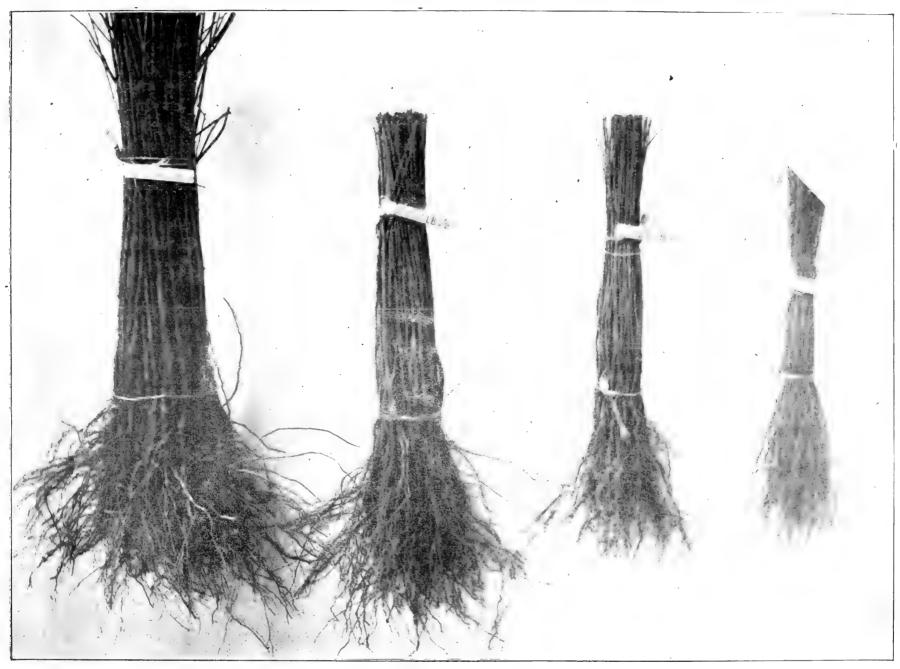
Yours received. Glad to hear from you. We are certainly glad to tell you that your trees are the finest lot of trees that we ever received from any nursery. Your way of packing is certainly fine.

If I had known the crops had been cut so short, I would not have taken such a large order, but nevertheless I am very proud of my trees. And I have never showed the trees anyone yet, but what has said they were the finest trees they ever saw.

Yours truly,

Allen Chittwood.

Mahaleb Seedlings on which all Nurserymen Bud Cherry.



Mhaleb Seedlings, grown by The Winfield Nursery Company, at Winfield, Kansas. Only successful growers of this stock in the United States. Nurserymen depended upon importations from France alone, before the Winfield Nurseries engaged in growing Mahaleb.

Kay County, Oklahoma, Jan. 31, 1909.

The Winfield Nursery Co.

Dear Sir: -- Your trees that I got was good. Of course they haven't had time to grow yet; they was packed good. Like your way of packing, it looked good to me. Hoping you success, Yours truly,

T. G. Sheets.

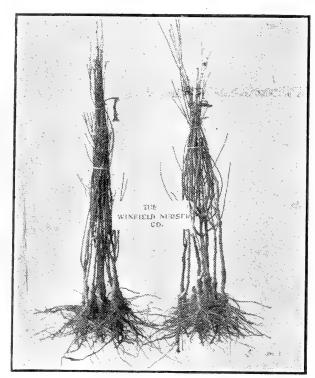
Mariarty, New Mexico, July 12. 1909.

The Winfield Nursery Co., Winfield, Kans.

Gentlemen: --

Referring to your letter of late days in regard to trees and vines suitable for the climate of Malaga and vicinity of New Mexico will say I am a stockholder down there, although I have never seen the land, but will make a trip down there the 20th of this month and I presume if it looks good to me I will want some trees for spring shipment. As for a recommendation of your trees, I do not care for I am from Belle Plains, Kansas, and know all about your goods through John Alters of Belle Plains and I do not know of a better Company and will give you some patronage in the future.

> Respectfully, P. E. VAUGHAN.



Two Year Plum grown in Winfield Nursery Branch Plant at Wellington, Kansas.

Comanchee, Okla., Feb. 1, 1909.

To The Winfield Nursery Co.

This is to certify that I have been planting trees and berries from The Winfield Nursery for three years. I now at this present time have eleven hundred trees from their nursery and I couldn't be better pleased. All of their goods are strictly fiirst-class. They have done an extensive business here and I think they will still continue to do their part here. I am,

Respectfully, W. V. SHOOK.

Caddo County, Jan 21, 1909.

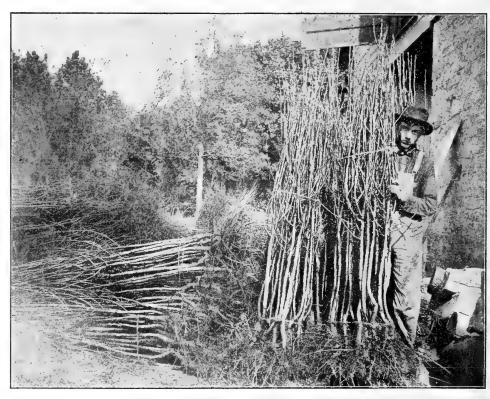
The Winfield Nursery Co., Winfield, Kansas.

Gentlemen:-

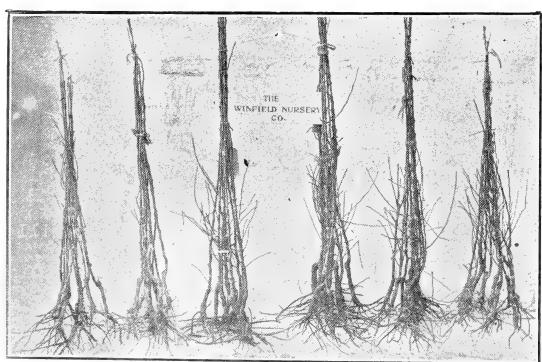
In reply to yours received today wishing my opinion in regard to trees received last fall; I will say they are as fine as I ever saw and have the best root system I ever saw on that aged trees. Of the 324 trees I only saw two that were damaged in the least and they were very light. Having made Horticulture a study for the last fifteen years, I feel competent to judge and will deem it a pleasure to recommend your firm to anyone needing nursery stock.

Yours respectfully,

G. W. BARTGIS.



Two Year Keiffer Pear Grown in Winfield Nursery Home Plant



One Year Bartlett and Beurre d'Anjon Pears. Largest sile 5 to 6 ft. high.

Tillman County, Jan. 26, 1909. Winfield Nursery Co. Sirs:—

I received your letter asking me if your trees were as I expected them. They are a nice lot of trees, they are just as fine as I ever got and I have got from two different nurseries. They sure was packed well and was in fine shape when I got them. Hoping they will all live and grow alright, I beg to remain.

As ever, J. W. WEST.



Three year old Cherry Orchard in Caddo County, Oklahoma, of I. J. Wagoner, from Winfield Nursery Cherry, grown on American Winfield Nursery Mahaleb.

C. E WASHBURN, PRES J. T., MADISON, V. PRES

J. G. BAILEY, CASHIER W ED. STEWART, ASSIT CASH

THE QUINLAN STATE BANK

CAPITAL AND SURPLUS, \$16,500 ESTABLISHED 1907 QUINLAN, OKLAHOMA.

January 27 th 1909.

The Winfield Nursery,
Winfield, Kansas.

Gentlemen.-

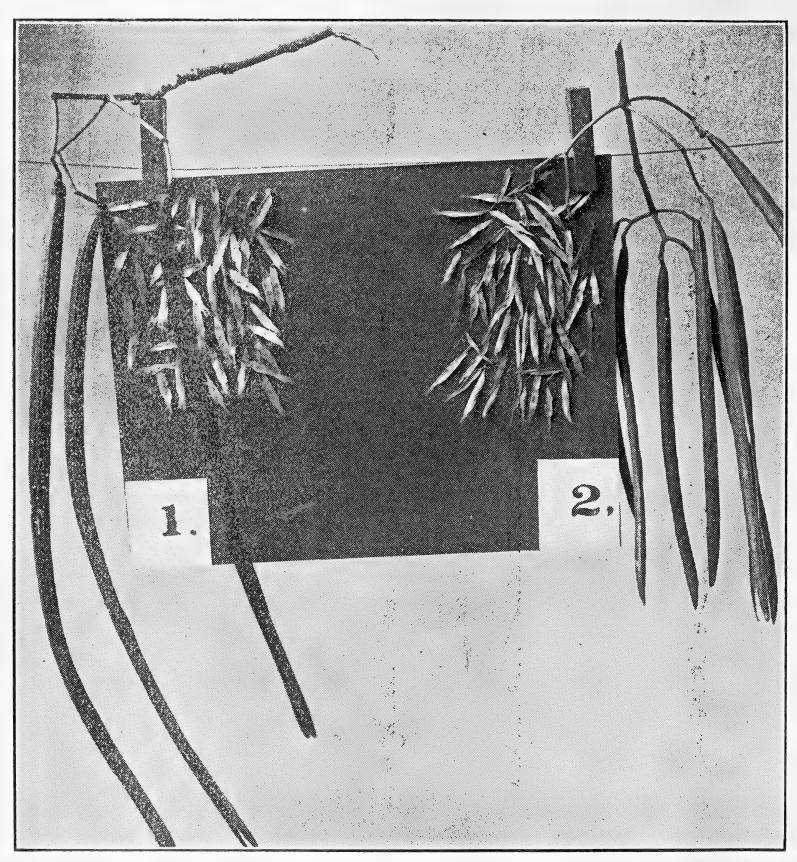
In answer to your inquiry in regard to the quality of the trees received by me from you will say that they are a good lot and that the packing was well done and that I appreciate the service given.

Think that all business men and farmers will be pleased with war way of preparing and growing trees and that your system will be a help to all parties where your stock is sold.

W. A. George of Caldwell, Idaho, during seasons (net) worth of Apples from 120 Mammoth Black Tang crees, and the

Ten Million Genuine Speciosa Catalpa

Largest Growers in the World of this Line



No. 1—Gonuine Speciosa Catalpa Seed, showing pod, three in a cluster. Very Valuable Timber.

No. 2—Bignonioides Catalpa, seed and pod, or common Catalpa, scattered over the country. A worthless tree.

Note what the United States Department of Agriculture says about Winfield Speciosa Catalpa



Three Year Old Grove of J. E. Smith

June 10, 1909.

The Winfield Nursery Co.

Winfield, Kansas.

Three years ago I purchased from you 1200 Spociosa Catalpa trees. I set them out the 20th of May the same year, (1906.) There are now in my grove trees that are five inches through.

My farm lays two miles north and seven miles west of Frederick, Okla.; so that any one who is in doubt of these faets can come and investigate for themselves.

The growth is wonderful and its a money maker on short notice. I just ordered 1200 more from your man, Moncrief.

Respectfully,

J. E. SMITH, R. F. D. No. 7, Frederick, Okla.

From the Kansas State Agricultural College, Bulletin No. 108, Mr. Yaggy writes as follows:

'In reference to the producing value of my plantation, probably the greatest returns, for the present, at least, would be to cut the entire field off and sell the posts. There are now 2,000 trees to the acre, and the trees will average two posts apiece, making about 4,000 posts to the acre, that can be sold at an average of ten cents apiece. The stay posts and fire wood will about pay for the marketing, so that, with careful management, \$400 per acre can be realized at present by taking off everything. On this basis, the plantation would yield an income of \$50 per acre per year. I expect to treat most of my plantations in the above manner, as the returns will be quicker and larger than by growing large trees.—Page 116.

THE YAGGY FOREST.—"The oldest plantation, of 120 acres, was set in 1890. Eighty acres were planted in 1891 and 240 acres in 1892. The latest plantation was set out in 1895, and the land in trees amounts to about 500 acres at the present time.—Page 137.

COST AND PROFITS.—"Careful estimates, based on the Yaggy forest, give total cost of ten years as \$51.70; gross value of product in growing and marketing timber on one acre for ten years \$267.15; net profit, less six per cent compound interest on expenditures. \$197.55 per acre; net annual profit for first ten years \$19.75; owner's estimate of present gross value of product (three years later than above valuation) \$400 per acre; annual income of plantation at present, as estimated by owner, \$50 per acre."—Page 141.

We recommend for panting any of the following plants:

4	foot	hw	7	inches,	1555	troos	nor	acre
			•				-	acre
_	6.6		8		1360		6.6	6 6
5	6.6	6.6	7	6.6	1244	66	6.6	6.6
5	6.6	66	8	6.6	1080	66	6.6	6.6
6	**	66	6	66	1210	6.6	8.6	6.6
6	6.6	66	7	. 6	1038	6.6	6.6	6.6

Kay County, Okla., Jan. 19, 1909.

The Winfield Nursery Co.

Winfield, Kans.

Gents:—Trees were all right, best ever bought.

Have not yet received your catalogue; please send it.

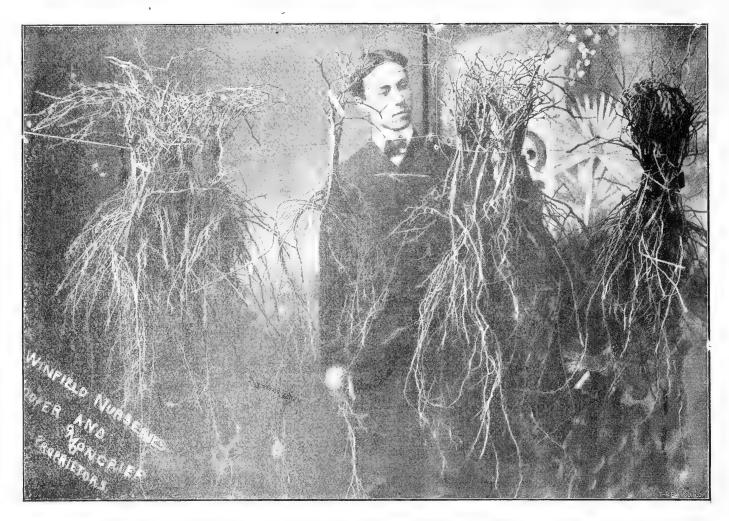
Yours,

W. Y. BENNETT.



From the Yaggy plantation at Hutchinson, Kansas, June, 1909.

Grape Vines---Very Best Roots



Tokays, Cornichon and other European Varieties for Irrigation Valleys.

Woods County, Okla., Jan. 28, 1909.

The Winfield Nursery Co.

The trees I ordered arrived in good condition and I am well pleased with them. I couldn't make any complaint against the way they were packed, as they were as fresh and nice as they could be and all nice healthy looking stock,

Yours truly,
J. M. Sowers

#

William County, Okla., Jan. 26, 1909

The Winfield Nursery Co., Winfield, Kansas.

Gentlemen:-

Yours to hand and contents noted. In reply I would beg to say that the trees I bought of you are O. K. so far as I know, but they have not borne any fruit yet, so I cannot tell about the quality. I am very well satisfied with my trees and hope to see them bear peaches and plums this year. Thanking you for the interest manifested, I am

Yours truly, H. L. Harnby. D

OFFICE OF THE FORESTER DENDROLOGY

February 6, 1909.

The Winfield Nursery Company,

Winfield, Kansas.

Dear Sirs:-

Your communication of January 27 has come to this office, together with the sample of seed sent for identification. The seed is genuine Hardy Catalpa, Catalpa speciosa and of the most typical form.

other tree seeds, whenever you may desire to send them. The Forest Service is particularly anxious to be as helpful as possible to tree planters in enabling them to get tree seeds true to name. We find that both seed dealers and tree planters are having much difficulty in getting genuine Hardy Catalpa seed. The market supply, unknown to dealers and frequently to collectors, is very likely to be a mixture of from two to three different species of catalpa seed. As a help to the trade and tree planters, an illustrated publication is being prepared, and I hope it will be of assistance in helping users of catalpa seeds to distinguish the different species and varieties.

Very truly

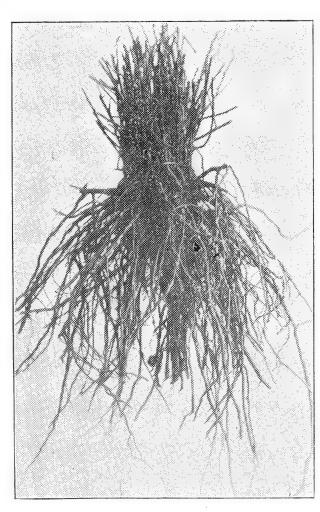
Dendrologist

Winfield Nursery Propagated Blackberry Produce Enormous Crops Quick



Winfield Nursery Propagated Blackberry Plants producing crop of Fruit first year after planting.

—J. C. BROWN, Caddo Co., Okla.



Bunch of 25 Plants Winfield Nursery Propagated Plackberry

Cement, Okla., Nov. 19/06. Winfield Nursery Co.,
Winfield, Kans.

Dear Sirs:-

In 1906 I received and planted 5000 propagated blackberries from you. I got a perfect stand. I planted in rows 7 ft. apart and 3 ft. in the row and a big percent of the roots would lap in the row. In the spring of 1907 I sold about 1500 gallons at an average price of about 25c. They are in excellent condition for a big crop in 1908 as the bushes are much larger now than last year. I planted part of the bushes on land underlaid with gypsum, and a half acre will be a complete loss, but the total loss will not exceed 25%. I believe there were bushes which bore as much as two gallons. I can heartily recommend the Early Harvest.

Yours truly, J. C. BROWN.

THE BANK OF ARTESIA.

Capital and Surplus \$62.500.

Artesia. New Mexico,

The Winfield Nursery - Co.

Winfield. Kansas.

Gentlemen:

Enclosed you will find draft for \$607.30 for credit on account of W. P. Galloway. Also attached are sending you list of names of those who have paid amount of draft.

Mr Galloway and your company are to be commended for the fine stock that you are sending this section, and I believe that you are establishing a custom that will be very profitable in the future for your company.

Kindly credit Mr Galloway with amount of draft and oblige,

Yours Very Truly

Cashier.

.41

Caddo County, January 29 1904.

The Winfield Nursery Co.

Winfield, Kamsas.

Dear Sirs: -- In regard to the nursery stock sent me I wish to state that the stock and the manner of delivering it is all that one could ask.

The trees are far superior in appearance to any I have ever purchased of any nursery. Every one speaks a word of praise of them. Hoping that I may be as successful in cultivating as you have in propagating them, I shall make every endeavor to help you maintain your well earned reputation, as I think the grower has much to do with it

Again let me say that no such goods ever received by me wire packed

in such a perfect manner.

Wishing you success, I am,

Very respectfully, E. A. Burkhalter

#

Eear Sir: -- In reply to your letter I wish to say that I am well pleased with the trees. They were packed especially well.

Respectfully yours,

A. E. Netherlin.



Over One Million Pure Speciosa Catalpas grown in this field alone, by The Winfield Nursery Company.

Big Returns

In a Few Years from

Speciosa Catalpa

Complete Booklet of twenty-five pages, fully illustrated, "The Hardy Catalpa," will be mailed out for 30 cents in stamps; and we will also send receipt entitling customer to credit of this amount on first order placed for Catalpa.

Byron. Alfalfa County, Okłahoma. The Winfield Nursery Co.,

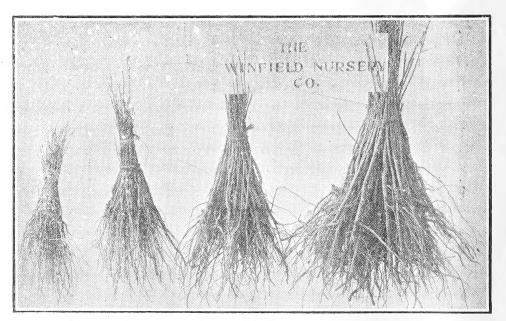
Winfield, Kansas.

Gentlemen: – Three years ago I bought of your company 5,000 Speciosa Catalpa and planted them on sandy ground. They have grown fine and have made, I think, an average growth of three inches in diameter per tree, a great many of them being as large as 4 1-2 to 5 inches and 18 feet in height.

I did not know how to handle them as they should have been, but since my experience with them I think I could make a better growth. The Speciosa Catalpa is a profitable business and I can recommend the above company as being reiable to get the right kind of Catalpa from.

My intentions are to plant more Catalpa, and wish I had planted more when I first planted these. Yours,

W. S. KIRKPATRICK.



Winfield Nursery One Year Old Speciosa Catalpa Seedlings, graded for shipment.

Big Growth in Three Years

Ninety-five per cent per annum now realized from Catalpa groves of genuine Speciosa Catalpa, on original investment of lands, plants and labor. Send stamps for Catalpa Book.

Winfield Nursery Co.

J. MONCRIEF President

